

Quote Summary	
Summary Item	Totals (EUR)
Total deal value (3 Years)	182.198,40
Total Credit Amount	0,00
Total Annual Payment Year 1	91.099,20
Total Annual Payment Year 2	91.099,20

SECTION 1 - Licenses and Software Assurance					
Pricing & Usage Year 1					
Product Description	Part Number	Net Unit Price (EUR)	License Quantity	Usage Country	Extended Amount (EUR)
Enterprise					
OfficeProPlus ALNG SA MVL	269-05704	79,58	96	Germany	7.639,68
OfficeStd ALNG SA MVL	021-05464	59,71	614	Germany	36.661,94
WINE3perDVC ALNG SA MVL	KV3-00368	30,91	710	Germany	21.946,10
ExchgStdCAL ALNG SA MVL UsrCAL	394-00550	12,19	745	Germany	9.081,55
WinSvrCAL ALNG SA MVL UsrCAL	R18-00052	5,09	745	Germany	3.792,05
Additional Products					
VisioPro ALNG SA MVL	D87-01159	81,31	2	Germany	162,62
ExchgSvrStd ALNG SA MVL	312-02257	102,91	2	Germany	205,82
SysCtrDatactrCore ALNG SA MVL 2Lic CoreLic	9EP-00208	37,63	64	Germany	2.408,32
SysCtrStdCore ALNG SA MVL 2Lic CoreLic	9EN-00198	13,73	32	Germany	439,36
WinRmtDsktpSrvcsCAL ALNG SA MVL UsrCAL	6VC-01254	19,10	45	Germany	859,50
WinSvrDCCore ALNG SA MVL 2Lic CoreLic	9EA-00278	112,03	62	Germany	6.945,86
WinSvrSTDCore ALNG SA MVL 2Lic CoreLic	9EM-00270	15,94	60	Germany	956,40
Total Year 1 Payment					91.099,20
Invoice Date: Enrollment Effective Date or if received after Enrollment Effective Date upon our acceptance					
Pricing & Usage Year 2					
Product Description	Part Number	Net Unit Price (EUR)	License Quantity	Usage Country	Extended Amount (EUR)
Enterprise					
OfficeProPlus ALNG SA MVL	269-05704	79,58	96	Germany	7.639,68
OfficeStd ALNG SA MVL	021-05464	59,71	614	Germany	36.661,94
WINE3perDVC ALNG SA MVL	KV3-00368	30,91	710	Germany	21.946,10
ExchgStdCAL ALNG SA MVL UsrCAL	394-00550	12,19	745	Germany	9.081,55
WinSvrCAL ALNG SA MVL UsrCAL	R18-00052	5,09	745	Germany	3.792,05
Additional Products					

VisioPro ALNG SA MVL	D87-01159	81,31	2	Germany	162,62
ExchgSvrStd ALNG SA MVL	312-02257	102,91	2	Germany	205,82
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SysCtrStdCore ALNG SA MVL 2Lic CoreLic	9EN-00198	13,73	32	Germany	439,36
WinRmtDsktpSrvcsCAL ALNG SA MVL UsrCAL	6VC-01254	19,10	45	Germany	859,50
WinSvrDCCore ALNG SA MVL 2Lic CoreLic	9EA-00278	112,03	62	Germany	6.945,86
WinSvrSTDCore ALNG SA MVL 2Lic CoreLic	9EM-00270	15,94	60	Germany	956,40
Total Year 2 Payment					91.099,20
Invoice Date: 1st Anniversary Date					
TOTAL SECTION 1 VALUE YEARS 1 - 2					182.198,40
TOTAL DEAL VALUE YEARS 1 - 2					182.198,40

Future Pricing					
Enterprise Products					
Product Description	Part Number	Pricing Information			
		Net Unit True up Price (EUR)			
True-Ups - Enterprise Products		Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1	
OfficeProPlus ALNG LicSAPk MVL	269-05623	408,17	339,52	270,87	
OfficeStd ALNG LicSAPk MVL	021-05331	305,76	254,37	203,00	
WINE3perDVC ALNG UpgrdSAPk MVL	KV3-00381	115,64	94,11	72,58	
ExchgStdCAL ALNG LicSAPk MVL UsrCAL	394-00520	67,96	57,52	47,08	
WinSvrCAL ALNG LicSAPk MVL UsrCAL	R18-00096	29,43	24,90	20,37	
		Net Unit True up Price (EUR)			
Step-Ups - Enterprise Products		Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1	
OfficeProPlus ALNG SASU MVL fromOfficeStd	269-07493	106,41	88,46	70,51	
Additional Products					
Product Description	Part Number	Pricing Information			
		Net Unit True up Price (EUR)			
True-Ups		Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1	
VisioPro ALNG LicSAPk MVL	D87-01057	465,66	387,38	309,12	
ExchgSvrStd ALNG LicSAPk MVL	312-02177	644,12	545,06	446,01	
SysCtrDatactrCore ALNG LicSAPk MVL 2Lic CoreLic	9EP-00037	235,53	199,31	163,09	
SysCtrStdCore ALNG LicSAPk MVL 2Lic CoreLic	9EN-00494	86,25	73,04	59,83	
WinRmtDsktpSrvcsCAL ALNG LicSAPk MVL UsrCAL	6VC-01252	119,80	101,41	83,02	
WinSvrDCCore ALNG LicSAPk MVL 2Lic CoreLic	9EA-00039	700,81	592,98	485,15	
WinSvrSTDCore ALNG LicSAPk MVL 2Lic CoreLic	9EM-00562	100,16	84,82	69,48	
		Net Unit True up Price (EUR)			
Step-Ups		Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1	
ExchgSvrEnt ALNG SASU MVL ExchgSvrStd	395-03039	3.163,30	2.676,58	2.189,86	
SysCtrDatactrCore ALNG SASU MVL 2Lic SysCtrSvrStdCore CoreLic	9EP-00209	155,08	131,18	107,28	
WinSvrDCCore ALNG SASU MVL 2Lic WinSvrStdCore CoreLic	9EA-00279	624,05	527,96	431,86	
		Net Unit True up Price (EUR)			
Higher Editions		Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1	
ExchgSvrEnt ALNG LicSAPk MVL	395-02412	3.688,79	3.121,27	2.553,75	